

Sage UBS
2014

one

nine



Simple • Proven • Trusted

sage

The market leading accounting software in Malaysia, Brunei, Singapore and other ASEAN countries. Over 500,000 users.

Sage UBS 2014

Here at Sage UBS, our objective is to offer business solutions that make it easier for our customers to manage their business processes resulting in lower operational costs and reduced risk, leading to a more profitable and sustainable business.

This is achieved by providing quality products and services that are relevant to our customers, deployed with appropriate technology and are supported by local experts.



Accounting



Sage UBS Accounting is the first step to computerized business. With more than 180,000 installations in Malaysia alone, we are now a household brand among Small Medium Businesses (SMBs). Many institutions of higher learning prefer Sage UBS Accounting as part of their course as it is simple to use and has comprehensive reports. This provides a continuous availability of fresh and qualified accountants for SMEs to expand their business.

The modules available in Sage UBS Accounting include:

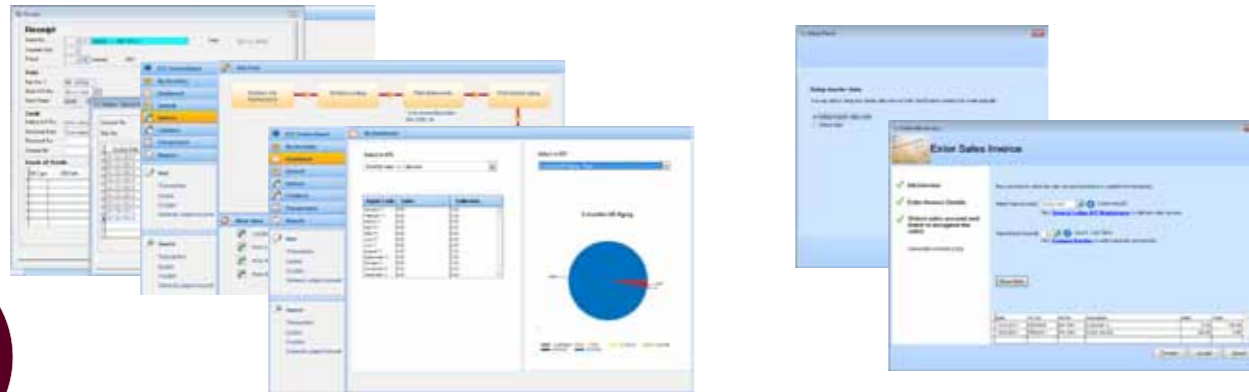
- General Ledger
- Debtors
- Creditors
- Fixed Assets

Sage UBS Accounting is suitable for most companies and businesses. Some examples are :

- Accounting Firms
- Co-operative Societies
- Construction Companies
- Manufacturing Companies
- Non-profit Organizations
- Retail
- Restaurants
- Trading Companies
- Training Institutions
- Wholesaler

The system enables companies to work easier and more efficiently with the following features:

- Wizard Setup to enable users a quick start in the set up processes
- Task flows displayed for easy reference and direct access to the required screen
- Transaction Wizards which provide step-by-step guide to enter transactions
- Debtor Receipt & Creditor Payment screens to give user an overview of all bank balances for better cash management and the flexibility to perform offset process simultaneously



- Additional Dashboard Reports to provide easy access to critical information for better collection, fund management and business decision making
- Payment Services which serves to improve efficiency and security of your transactions
- SMS to provide flexibility on retrieving information directly from the system and sending it across to customers or suppliers with a personal message attached.

Inventory & Billing

Makes Inventory Management And Billing Easy, Efficient And Informative

Sage UBS Inventory & Billing makes stock control easier by putting the control back into your hands. It provides you with the flexibility to handle all types of inventory transactions and have instant updates and inventory status at your fingertips.

Sage UBS Inventory & Billing performs as an invoicing system where you can print invoices and delivery orders

Four types of stock valuation methods are included:

- Fixed Cost
- Monthly Average
- First-in; First-out (FIFO)
- Moving Average

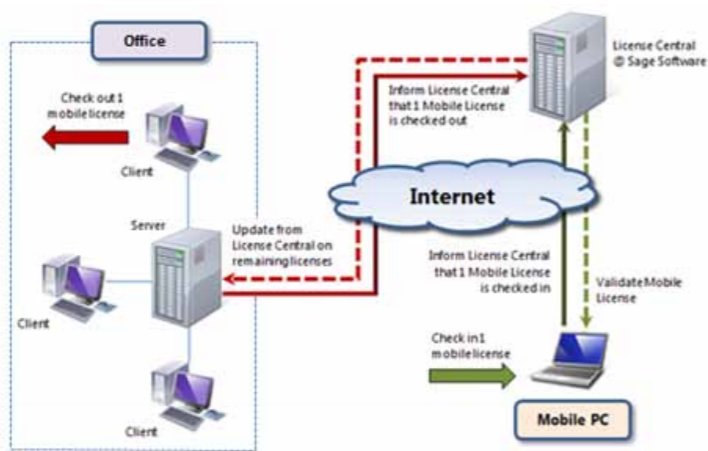
The system enables companies to work easier and more efficiently with the following features:

- Wizard Setup to enable users a quick start in the set up processes
- Task flows displayed for easy reference and direct access to the required screen
- SMS to provide flexibility on retrieving information directly from the system and sending it across to customers or suppliers with personal message attached
 - Option to alert customers immediately when Delivery Order and Sales Invoice are generated

Sage UBS 2014

Sage UBS has been updated with tools and add-ons that are simple to use and built on our established and trusted features.

The aim is to add more value and increase productivity for your business.



New Features :-

Licensing

- Mobile License - Sage UBS mobile license provides convenience for those users on the move. Bring your license with you when working out of the office without the worries of potential replacement cost of a damaged or lost dongle
- Activate & Deactivate feature is made available for the convenience of the user in situation where a known or planned reinstallation of Sage products is required. User can simply deactivate the current license from existing workstation and activate it accordingly in another new workstation to resume work

Enhanced Online Update

- Keeping your software up-to-date is just a click away. With internet access, users can enjoy the latest updates and features almost as instantly as it is made available on our server

Enhanced RSS

- Enables user to stay in tune with the latest Sage products information / updates while working on the system

In-App Store

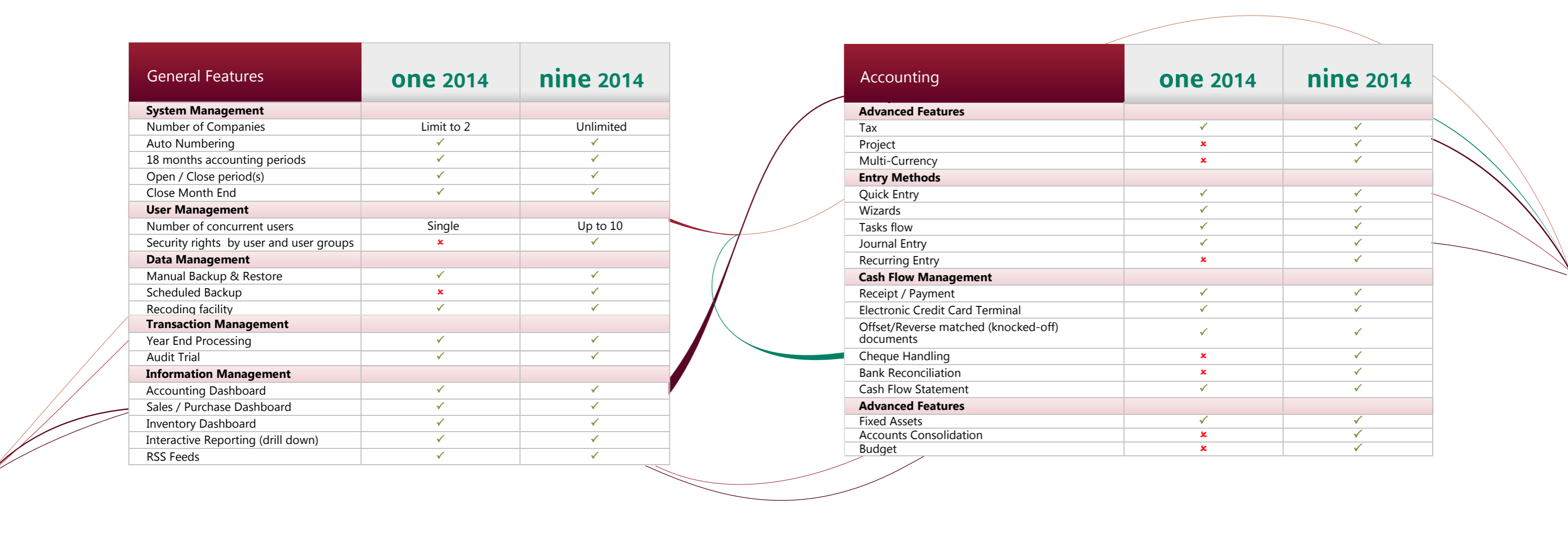
- Giving convenience and flexibility to the user to self-service their requirements while working on Sage products, such as Sage Cover renewal, adding users, subscribe to Support Plan, etc.

Support Chat

- With a valid Sage Cover, user will be able to chat online with our team of helpdesk professionals to address your queries and issues related to Sage products

General Features	one 2014	nine 2014
System Management		
Number of Companies	Limit to 2	Unlimited
Auto Numbering	✓	✓
18 months accounting periods	✓	✓
Open / Close period(s)	✓	✓
Close Month End	✓	✓
User Management		
Number of concurrent users	Single	Up to 10
Security rights by user and user groups	✗	✓
Data Management		
Manual Backup & Restore	✓	✓
Scheduled Backup	✗	✓
Recoding facility	✓	✓
Transaction Management		
Year End Processing	✓	✓
Audit Trail	✓	✓
Information Management		
Accounting Dashboard	✓	✓
Sales / Purchase Dashboard	✓	✓
Inventory Dashboard	✓	✓
Interactive Reporting (drill down)	✓	✓
RSS Feeds	✓	✓

Accounting	one 2014	nine 2014
Advanced Features		
Tax	✓	✓
Project	✗	✓
Multi-Currency	✗	✓
Entry Methods		
Quick Entry	✓	✓
Wizards	✓	✓
Tasks flow	✓	✓
Journal Entry	✓	✓
Recurring Entry	✗	✓
Cash Flow Management		
Receipt / Payment	✓	✓
Electronic Credit Card Terminal	✓	✓
Offset/Reverse matched (knocked-off) documents	✓	✓
Cheque Handling	✗	✓
Bank Reconciliation	✗	✓
Cash Flow Statement	✓	✓
Advanced Features		
Fixed Assets	✓	✓
Accounts Consolidation	✗	✓
Budget	✗	✓



Inventory & Billing	one 2014	nine 2014
Inventory Valuation Methods		
Fixed Costs Standard Costing	✓	✓
First-in, First-out Costing	✓	✓
Average Price Costing	✗	✓
Inventory Management Features		
Handling of Negative Stock	✓	✓
Inventory Adjustment	✓	✓
Inventory Transfer	✗	✓
Inventory Issue	✗	✓
Item Assembly	✗	✓
Inventory Count	✗	✓
Inventory Attributes		
Stock item	✓	✓
Non-stock item	✓	✓
Assembly Item	✗	✓
Serialized Item	✗	✓
Matrix Item / Batch Item / Graded Item	✗	✓
Bar Code	✗	✓
Bill Of Materials (BOM)	✗	✓
Item Location	Single	Single
User-Defined Fields	✗	✓

Inventory & Billing	one 2014	nine 2014
Purchase Processes		
Purchase Order	✓	✓
Goods Received Notes (via Receive)	✗	✓
Supplier Invoice (via Receive)	✗	✓
Purchase Return	✗	✓
Purchase Debit Note / Credit Note (via Purchase Journal)	✗	✓
Sales Processes		
Quotation	✗	
Sales Order	✓	✓
Delivery Order	✓	✓
Sales Invoice	✓	✓
Sales Return (via Credit Note)	✓	✓
Sales Debit Note / Credit Note	✓	✓
Cash Sales	✓	✓
Consignment Order	✗	✓
Price Management		
Customer Pricing	✗	✓
Supplier Pricing	✗	✓
Toolkits (Add-on Modules)		
Sage Connect ID	✓	✓
Sage Connect PAY	✓	✓
SMS	✓	✓

Pricing

Suggested Retail Price	one	Accounting	Accounting & Billing	Inventory & Billing	Additional User
Sage UBS 2014	MYR 688	MYR 1,488	MYR 1,688	MYR 1,688	MYR 550

Software Assurance

Sage Cover

Sage Cover is a software assurance designed specifically for the users of our software solutions. It is derived from the important objective of protection in your use of Sage products.

Sage Cover

When you have an active Sage Cover, you will enjoy the following benefits.

- Value Protection of Your Investment
- Ensuring You Are Always Updated
- Continuous Learning
- Self Service



Because Sage Cover is so important, we have included the 1st year of Sage Cover in every new Sage software product purchased with compliments from us!

Sage Business Care



Our Business Care programs offer a variety of support levels, therefore from a simple question to a complex requirement, our Helpdesk professionals are always just a call or chat away to assist you.

As an example to the continuous innovation and improvements to meet our customers' needs, we are introducing the following new features to our program :

- Extended Hours - 8am to 8pm
- Complimentary Training Days in every package for new training, or a refresher course
- Online Chat Support
- Remote Access Support

Starting from just MYR 20 a month which is less than MYR 1 a day, it is definitely very affordable!

Get yours now!



**Helpdesk
Support**

	Sage Cover	Sage Business e-Care	Sage Business Care	Sage Business Care Plus	Sage Business Premium Care
Sage Cover	●	-	-	-	-
Telephony			●	●	●
Fascimile		●	●	●	●
Email		●	●	●	●
Interactive Chat		3 complimentary trials	●	●	●
Customer Portal		●	●	●	●
Remote Access		-	●	●	●
On-site Support - Note 1		-	-	-	1 day
Complimentary Training Days @ STC - Note 2		-	1 day	2 days	3 days
Service Level					
Service Hours		9am to 6pm	9am to 6pm	8am to 8pm	8am to 12am Note 3
Service Days		Mon to Fri excluding Public Holidays	Mon to Fri excluding Public Holidays	Mon to Fri excluding Public Holidays	Mon to Fri excluding Public Holidays
Minimum Response Time		2 days	1 day	4 hours	4 hours
Knowledge Tools					
E-Learning	●	●	●	●	●
FAQ	●	●	●	●	●
Forum	●	●	●	●	●

Note 1 The number of days provided is per a minimum contract period of one year. Locations outside of Kuala Lumpur and Selangor will incur additional travel and accomodation charges where applicable

Note 2 The number of days provided is per a minimum contract period of one year. Subscription is via courses available at the Sage Training Centre

Note 3 Support from 8pm to 12am will be via SMS and Email

Note 4 Complimentary training days not apply

	Sage Cover	Sage Business e-Care	Sage Business Care	Sage Business Care Plus	Sage Business Premium Care
Pricing per product per month					
Sage 50					
Billing	MYR 5	MYR 20	MYR 50	MYR 90	MYR 120
Accounting	MYR 10				
Professional Accounting	MYR 20				
Complete Business	MYR 30				
Premium Business	MYR 50				
User	10% of User SRP	-	-	-	-
Sage UBS nine per module					
Accounting	MYR 20	MYR 20	MYR 50	MYR 90	MYR 120
Accounting & Billing					
Inventory & Billing					
Payroll (< 100 employees)					
Payroll (>=100/unlimited employees)	MYR 300 / year				
POS	MYR 10				
BSM	MYR 20				
User	MYR 5 / user	-	-	-	-
Sage UBS one					
Accounting & Billing	MYR 10	MYR 20	MYR 50	MYR 90	MYR 120
Sage EasyPay					
Enterprise	8% of License SRP	12% of License SRP	15% of License SRP	18% of License SRP	22% of License SRP
Enterprise from EPW	MYR 800	MYR 1,000 Note 4	MYR 1,200 Note 4	MYR 1,600 Note 4	MYR 2,200 Note 4

Sage Training Centre

Over 10,000
certifications
annually!

The Sage Training Centre provides standardized and certified courses for our products as well as certification for payroll and HR job functions. Conveniently located within a stone's throw away from the transport hub of KL Sentral, our 10,000 square feet location comes equipped with the proper facilities and certified trainers.

Why a Sage Certification?

Sage is a market leading provider of business software solutions to the SMEs worldwide, therefore a certification in a Sage product could just be the door opener to employment opportunities that you have been looking for. In addition, a certification formalizes your experience and expertise as a trained user of Sage products, increasing the value of your experience in your resumé.

You will then join a community of certified users of Sage products whom benefit from the latest updates on products and activities.



Why a course at the Sage Training Centre?

- Small and focused classes
- Practical hands-on training
- Year-round courses available for your convenient planning

What courses are offered at the STC?

	Online	Training Centre	On-Site
Sage UBS Accounting	Course MYR 300	1 Day MYR 600	1 Day MYR 1,500
Sage UBS Inventory & Billing	Course MYR 300	1 Day MYR 600	1 Day MYR 1,500
Sage 50 - Billing	Course MYR 300	1 Day MYR 600	1 Day MYR 1,500
Sage 50 - Accounting	Course MYR 600	2 Days MYR 1,200	2 Days MYR 3,000
Sage 50 - Business	Course MYR 600	2 Days MYR 1,200	2 Days MYR 3,000
Sage Payroll	Course MYR 300	1 Day MYR 600	1 Day MYR 1,500
Sage EasyPay - Payroll	Course MYR 300	1 Day MYR 600	1 Day MYR 1,500
Sage EasyPay - Leave	Course MYR 300	1 Day MYR 600	1 Day MYR 1,500
Sage EasyPay - E-Portal	Course MYR 300	1 Day MYR 600	1 Day MYR 1,500
Certified Payroll Administrator (CPA)	N/A	2 Days MYR 1,200	N/A
Certified HR Administrator (CHA)	N/A	2 Days MYR 1,200	N/A

On-site Training is available at a rate of MYR 1,500 per day whilst
Consultancy is chargeable at a rate of MYR 2,000 per day

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