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TO: Emerson Climate Technologies Asia Sales Force

FROM: Emerson Climate Technologies, Flow Controls Marketing

SUBJECT: Oil Separator Production in Suzhou

NUMBER OF PAGES: 2

Emerson Climate Technologies is pleased to announce the production release of the A-WZ series oil separators in the Suzhou plant. A-W and A-WZ oil-separators sourced from Mexico will be replaced with 7 locally produced A-WZ models

Comparison of Suzhou and Mexico Produced Oil Separator Products

	Suzhou A-WZ	Mexico A-WZ	Mexico A-W
Max working pressure 600 psig (41 bar)	Yes	Yes	No
High pressure refrigerant applications (R410A)	Yes	Yes	No
Copper plated fitting for improved brazing	Yes	No	No
Redesigned package for ease of use (model 066671 and 066672)	Yes	No	No

Product Certifications: Suzhou A-WZ products are both CE and UL certified. Additionally, Emerson's Suzhou manufacturing facility holds a China license for small-pressure vessel production.

Lead Time: AW-Z orders placed to the Suzhou manufacturing location can be available for shipping 4-weeks from order confirmation.

Pricing: Suzhou A-WZ product pricing is unchanged from the current equivalent Mexico A-W price.

Product Nomenclature/Model Information: See the attached catalog page for product nomenclature and standard product offerings. The product number and the product nomenclature remain unchanged from the current Mexico produced models.

The following table maps the Mexico produced A-W and A-WZ oil separator products to the Suzhou produced A-WZ oil separator products. Both the A-WZ and A-W produced in Mexico will be replaced by the new model from Suzhou as reflected in the same row in the following table.



For example, Mexico made A-WZ 55824(066135) and A-W 55824(060933) will both be replaced by Suzhou made A-WZ 55824 (066666).

Mexico Model				New Suzhou Model		
A-WZ		A-W			A-WZ	
PCN	<u>Model</u>	PCN	<u>Model</u>		<u>PCN</u>	<u>Model</u>
066135	A-WZ 5582 4	060933	A-W 5582 4		066666	A-WZ 5582 4
066136	A-WZ 5585 5	060934	A-W 5585 5		066667	A-WZ 5585 5
066137	A-WZ 5587 7	060931	A-W 5587 7		066668	A-WZ 5587 7
066138	A-WZ 5588 9	060974	A-W 5588 9		066669	A-WZ 5588 9
066139	A-WZ 5590 11	060930	A-W 5590 11		066670	A-WZ 5590 11
066141	A-WZ 5690 11	060978	A-W 569011		066671	A-WZ 5690 11
066143	A-WZ 5692 13	060979	A-W 569213		066672	A-WZ 5692 13