

Polycom Solution Portfolio Summary

Polycom® Video Solutions

Polycom® RealPresence® Immersive Solutions



Polycom® RealPresence® Immersive Studio™

A specially designed environment where every detail is perfected to create a visual, audio, and collaboration experience that is so real, you forget about the technology and focus only on the objective and content of your meeting.

- 18-foot media wall, with three 84-inch thin-bezel displays plus flexible content placement so everyone and everything can be seen clearly
- 1080p60 quality on next-generation 4k UltraHD displays for stunning realism
- Polycom® 3D Voice™ delivers extremely clear pinpoint audio which comes directly from the person speaking—far more life-like than stereo “spatial” audio
- Seats up to 21 participants in each room—each of whom can be clearly seen on video, no matter if they’re sitting, if they are standing, or even walking around



Polycom® Open Telepresence Experience (OTX®)

Immersive telepresence solution combining high performance with unique design elements for small groups.

- Seats up to 4 (OTX 100) or 6 (OTX 300) on video, with flexibility for both telepresence and conventional in-person meetings
- Easy to use—simple and consistent touch-screen user interface across all locations
- Up to three 65-inch LCD displays create the illusion of sitting across the table from distant colleagues
- Auto-elevating 21.5-inch widescreen content displays
- Standards-based, interoperable solution, including TIP support. H.264 High Profile for lower bandwidth requirements

Polycom® RealPresence® Room Solutions



Polycom® RealPresence® Group (300, 500, 700) Series

Next-generation HD video, voice, and content sharing capabilities for conference rooms, classrooms, and meeting spaces across any organization.

- Breakthrough simple user interface speeds video adoption and lowers IT support costs
- Multiple control options, including Polycom® SmartPairing® technology so your employees can start collaborating instantly—even with their iPad or PC
- 1080p60 video and content collaboration heightens realism and boosts meeting productivity
- Interoperable SVC delivers a great experience even on bandwidth-limited networks
- Lowest total cost of ownership, with up to 50% bandwidth savings via H.264 High Profile
- Enable more people to join calls without requiring a separate bridge with up to 8-way multipoint



Polycom® HDX® (6000, 7000, 8000) Series

Advanced solutions bring HD video, voice, and content sharing capabilities to conference rooms, classrooms, and meeting spaces across the enterprise.

- Fully standards-compliant, compatible with the over 2 million video systems deployed
- High definition video quality, up to 1080p. Multiple ways to share HD content
- Bandwidth efficient, using up to 50% less bandwidth than competitive solutions with H.264 High Profile
- Legendary HD audio quality, including conversational Polycom® StereoSurround™ technology



Polycom® RealPresence® Packaged Solutions

Pre-packaged solutions that feature the latest in high-performance room video conferencing and are customizable to accommodate the needs of the meeting space—all in a single SKU.

- Polycom® RealPresence® Group Series Media Center—turnkey solution for organizations looking to easily deploy video communications in rooms of all sizes
- Polycom® HDX® Series Media Centers—Packaged video solutions that offer high-quality audio and video in a smart package
- Polycom® RealPresence® Practitioner Cart 8000—Mobile solution connecting medical professionals to patients, no matter where they are located
- Polycom® RealPresence® Utility Cart 500—Movable videoconferencing solution that brings experts on location
- Polycom® RealPresence® EduCart™ 500—Audio and video for classrooms or anywhere training takes place
- Polycom® RealPresence® VideoProtect™ 500—Hardened video unit to be wall-mounted in public areas for judicial and customer service application



Polycom® EagleEye™ Director Camera

This camera tracking solution that provides 'studio production' performance for enhanced interaction and productivity.

- Transforms a standard conference or class room into an immersive experience where every participant is highlighted and seen clearly, even in a room of 20 or more people
- Broadcast-quality camera locating—highlights, zooms in, and frames active speakers in optimal proportion
- Voice triangulation moves to the speaker's voice, whether standing, sitting, or on the move
- Face-finding technology looks for speaker's face so errant noises are not a distraction
- Easily installed and configured with any Polycom HDX or RealPresence Group Series room telepresence systems



Polycom® VisualBoard™ Technology

Innovative, first of its kind, solution for dynamic whiteboard collaboration over telepresence.

- Users find using the electronic stylus of the UC Board simple and natural with nothing to "turn-on"
- Comprehension is improved when all participants see the whiteboard as clearly as those sitting in the room
- Installation costs are minimal—use existing room infrastructure from whiteboards to LCD monitors
- Users can also integrate a mouse or touch screen monitor to actively collaborate
- Increase productivity by having import capability of slides and export of all annotations to a USB drive
- Bring content into the meeting from a USB drive, your PC, and even the Cloud
- Embedded technology works across your deployment from mobile devices to room systems to immersive collaboration



Polycom® Touch Control

Place control of your telepresence and audio conferences right at your fingertips.

- Touch screen solution simplifies the telepresence experience
- Sleek, inviting 7-inch, high resolution screen in full color
- Intuitive graphical user interface shows the user only the options that they need to see at any given time
- Option for all Polycom HDX or RealPresence Group Series room telepresence systems
- Standard interface for Polycom OTX and RPX immersive telepresence solutions
- Option to control Polycom SoundStructure® deployments

RealPresence Personal Collaboration Solutions



Polycom® HDX® 4000 and 4500 Series Personal Video Collaboration Systems

Polycom personal video collaboration solutions are designed to bring high definition audio, video, and content to smaller spaces such as the executive desktop or small meeting room.

- Bright, crisp LCD display in 20-inch or 24-inch designs; also serves as the main or secondary PC display
- Easily add a secondary display via DVI port on HDX 4500
- Fully standards-compliant, compatible with the over 2 million video systems deployed
- High definition video quality, up to 1080p. Multiple ways to share HD content
- Bandwidth efficient, using up to 50% less bandwidth than competitive solutions with H.264 High Profile
- Legendary HD audio quality, including conversational Polycom® StereoSurround™ technology
- Add up to 3 other participants to any call through a 4-way optional MCU





Polycom® RealPresence® Desktop Video Collaboration Software

Polycom RealPresence Desktop frees business professionals from the traditional boundaries of the conference room, allowing them to enjoy HD-video collaboration from anywhere they use their personal computers. When connected to the RealPresence Resource Manager, organizations can leverage app management, scalability, resiliency, security, and multi-point calling.

- Start with a few clients and grow up to 50,000 with simple registration to RealPresence Resource Manager
- Quickly search existing corporate directories for ease-of-dialing
- Select individual applications like spreadsheets, videos, presentations or share monitors all in HD quality
- Experience the value and benefit of SVC and AVC interoperability—producing optimized quality even over limited bandwidth wireless networks
- Leverage Polycom SmartPairing™ to automatically connect and control room systems from the comfort of your chair and to share content with everyone in your call directly from your PC



Polycom® RealPresence® Mobile Video Collaboration Software

Polycom RealPresence Mobile instantly transforms your iOS and Android tablet or smartphone into a mobile videoconference system. Only Polycom combines the web-like ease-of-use of a self-service, one-touch software app with enterprise-grade security, reliability, scale and premier-quality.

- Stay connected with a single device for phone calls, video conferences, email, content sharing, calendars and more
- Leverage Polycom SmartPairing™ to automatically connect and control room systems from the comfort of your chair, share content with others on the call, and even annotate on shared content to maximize collaboration
- Enjoy the same rich features normally found exclusively in conference rooms—simplified dialing, camera control, content sharing, multipoint and more
- Leverage one-click connectivity to RealPresence Suite hosted calls for B2B and B2C collaboration
- Experience the value and benefit of SVC and AVC interoperability—producing optimized quality even over limited bandwidth wireless networks

Polycom® RealPresence® Platform

Extensions to the Polycom RealPresence Platform

Polycom® RealPresence One™



Polycom RealPresence One is a comprehensive offering that combines the complete RealPresence® Platform with software endpoints and optimized support services—all for a low, yearly subscription fee.

- Enjoy all the benefits of the RealPresence Platform—interoperability, scalability, and reliability - combined with the benefits of consolidating video data centers into a virtualized video network

Polycom® RealPresence® Content Sharing Suite



Polycom RealPresence Content Sharing Suite is a video collaboration application that enables users on disparate devices and clients, including Microsoft® Lync® clients, standards-based video endpoints, and audio—only participants, to participate in the full content sharing session.

- Works with other RealPresence Platform products to enable content sharing via web browsers or through Lync clients
- RealPresence Content Sharing Suite runs in a virtualized environment (Hyper-V or VMWare)
- Up to 1080p HD resolution for content quality

Polycom® RealPresence® CloudAXIS™ Suite



Polycom RealPresence CloudAXIS Suite is a first-of-its-kind pure software solution extension of the Polycom RealPresence Platform that enables businesses to video collaborate with other businesses (B2B)—or individuals (B2C)—easily and securely, independent of application, system, or device.

- Intuitive browser-based user interface supporting Internet Explorer, Firefox, Chrome and Safari (Mac only)
- Presence-aware global directory supports Facebook and Google Talk
- Simple click to connect convenience brings participants into a secure enterprise-grade meeting
- Automatically sends meeting invites using IM or email for both ad-hoc and scheduled meetings
- High quality video and shared content collaboration experience with all participants
- Integrates with and protects existing Polycom RealPresence Platform investments



Polycom® RealPresence® Resource Manager

Polycom RealPresence Resource Manager helps IT organizations reduce ongoing management and maintenance costs and optimize video performance, and includes a rich suite of APIs for customized integration into the video network. With Linux operating system, multi-tenant partitioning, and scale to 50,000 managed mobile, desktop and group video devices, confidently deploy and manage your video network with Polycom RealPresence Resource Manager application.

- Scale to 50,000 devices to manage H.323, SIP, AVC and SVC supported endpoints, bridges and recording servers
- Easy administration through comprehensive device monitoring, provisioning, management and software revision control
- Directories and presence engines provide simplified dialing
- API suite for direct integrations into your key applications and systems
- Multi-tenant support for cloud based hosting
- Scheduling options via Web GUI or APIs for a holistic application



Polycom® RealPresence® Distributed Media Application™ (DMA®)

Mission critical application for unifying conferencing and collaboration networks, ensuring business continuity and maximizing UC investments. Includes call control for SIP and H.323 devices (AVC and/or SVC).

- Premier Scale—H.323 Gatekeeper/SIP Registrar for up to 75,000 devices & 64 bridges
- Exceptional Connectivity—SIP/H.323 Gateway (ex: connect UC/Voice users with HDX users)
- Unmatched Resiliency—Super cluster (up to 5 DMA nodes) and geographic redundancy
- Only solution for Guaranteed class of service and experience (silver/gold/platinum)
- API Suite—Increase end user productivity and lower administration cost via API for conference monitoring, provisioning users and VMRs, resource reporting and billing
- Provide resource management, load balancing, scale and resiliency for up to 64 Collaboration Servers, Codian 4x00, MSE 8000 MCUs
- Native UC integration with Microsoft, IBM, and Juniper



Polycom® RealPresence® DualManager™ 400

A powerful management solution allowing organizations to manage up to 400 video devices across a global network, including video-enabled tablets and smartphones, desktop systems, conference room systems.

- Support for up to 400 devices and up to 150 concurrent calls
- Includes all features of Polycom RealPresence Resource Manager and RealPresence DMA with the exception of high availability, redundancy, and super-clustering
- Dynamically provisions mobile, personal, and room based systems minimizing administrative and user setup
- Single application monitors and manages all endpoints in the network with real time status views of the video network



Polycom® RealPresence® Collaboration Servers

The rise of the video-enabled workforce creates a need for a dynamic, scalable, reliable platform that is interoperable with your existing and future collaboration investments. Polycom RealPresence Collaboration Server platforms meet these needs, connecting the most people at highest quality.

- Universal bridging capabilities for seamless connectivity regardless of bandwidth, device, or protocol
- Call at any data rate, any bandwidth with support for resolutions up to 1080p 60, fully transcoded
- Supports the latest technologies, including SVC, and H.264 High Profile for optimal resource utilization
- Supports point-to-point calls with integrated dial-through gateway capabilities (ISDN, SIP and H.323)
- Supports advanced bridging capabilities for Polycom Immersive Telepresence Solutions
- Legendary audio quality, supporting Polycom® StereoSurround™, Polycom® Constant Clarity™, Conversational Stereo, Polycom® NoiseBlock™
- Native integration with Microsoft Lync, IBM® Sametime®, Siemens OpenScape, Avaya Aura® solutions

Polycom® RealPresence® Access Director™ Software



RealPresence Access Director provides secure video collaboration from anywhere, supporting SIP and H.323 devices and both AVC and SVC protocols. Users can connect their devices and mobile clients simply and easily—reducing the cost to support the growing number of video-enabled workers in your organization without compromising network security.

- Application that combines the remote and B2B calling scenarios with SIP, H.323, and HTTP tunneling capabilities enabling a seamless video collaboration experience within and beyond the firewall
- Collaborate over video while on-the-go, in the office, or from home
- Support up to 1,000 simultaneous video calls securely without requiring additional client hardware or software
- Leverage existing investments in UC products and IT infrastructure and build towards a SIP based future
- Easily, securely and reliably extend the use of video collaboration to your mobile workforce

Video Content Management

Polycom® RealPresence® Media Manager



Polycom RealPresence Media Manager is enterprise software that lets you capture, manage, deliver and access video content—from any source to any device.

- Collect and organize videos from the widest variety of sources—from video conferencing endpoints, dedicated media recording appliances, mobile devices, and webcams on desktops—even Microsoft Lync and IBM Sametime.
- Manage content automatically—monitor and control content libraries and make your video library searchable, viewable, and trackable
- Deliver content seamlessly—reach your audience wherever they are using your existing content delivery networks
- Access content on your preferred device—enjoy a complete, consistent, and secure portal experience across platforms, including Mac, PC, iOS, and Android
- Deployment flexibility - available as a hardware appliance, virtual edition, or pure software which can be load-balanced across multiple servers

Polycom® RealPresence® Capture Server



A network-based application that provides centralized acquisition of video and content from H.323/SIP endpoints.

- Easy to use—Intuitive ad hoc recording and streaming from video conferencing endpoints and bridges
- Universal access—Live streams and video on-demand compatible with PC, MAC, iOS and Android platforms
- Intelligent recording—Through customizable virtual recording rooms, administrators can set rules and logic including conference layouts, resolutions, routing to external servers and CDNs to fully automate recording
- Deployment flexibility—available as a hardware appliance or virtual edition, optimized for deployment in virtualized data centers

Polycom® RealPresence® Capture Station Pro



An easy-to-use, room-based appliance that records and streams presentations from any meeting room, classroom, or auditorium. Synchronizes audio, video, and presentation slides—instantly creating feature-rich, highly polished online multimedia presentations.

- HD & SD with a single device—Choose high definition for when you need premium quality, and standard definition for mitigating bandwidth constraints
- Easy deployment—A wizard-based configuration system provides fast, seamless, and no-hassle integration with RealPresence Media Manager
- Automated workflow—Software compresses video, synchronizes media with graphics and publishes presentations automatically
- Plug and play from content sources—Hardware supports a wide variety of content inputs and formats



Polycom® RealPresence® Capture Station Portable Pro

Easy-to-use, portable appliance that records and streams presentations from any location with an internet connection, or stores recordings locally for later viewing. Synchronizes audio, video, and presentation slides—instantly creating feature-rich, highly polished online multimedia presentations.

- Enhanced confidence monitoring—An integrated LCD screen provides visual display of video, content, and audio levels, to ensure that content is being captured correctly, regardless of environment
- The toughest casing—This airtight and waterproof Pelican case includes specialized foam to protect hardware from impact
- Plug and play from content sources—Hardware supports a wide variety of content inputs and formats

Polycom® SmartStart Solutions



Polycom® SmartStart Solutions

SmartStart turnkey solutions deliver the combination of video applications and services customers need to simply and affordably deploy voice, video and content collaboration.

- Video SmartStart offers Include desktop, web and mobile collaboration software that can be easily distributed to employees worldwide
- VCM SmartStart offers include recording and streaming capabilities, along with enterprise content management controls to support multiple one-to-many use cases
- Available as hardware or virtualized software to meet the needs of any organization
- Includes critical services such as maintenance and adoption portal
- Use to supplement existing video infrastructure or to design a new video network

Polycom Voice Solutions

Group Conferencing Solutions



Polycom® SoundStation® and VoiceStation® Conference Phones

The most widely used conference phones for crystal-clear communications in meeting rooms worldwide.

- Enjoy life-like audio conversations with Polycom® HD Voice™ technology
- Engage everyone in the conference room with exceptional 360-degree microphone coverage and multiple coverage range options
- One-stop-shop for all your conferencing needs featuring the industry's broadest portfolio with models designed for large rooms, standard conference rooms and private offices
- Leverage your existing communication investments with highly flexible connection options supporting analog, VoIP and digital PBXs



Polycom® SoundStructure® Solution

Brings clear and immersive audio into large boardrooms, classrooms or any other challenging audio environment.

- Enhances audio quality for audio and video conferences with deep robust integration with Polycom HDX and RealPresence Group Series systems
- Highly scalable solution leveraging Polycom's exclusive OBAM architecture
- Easy installation and configuration, even for very large or complex systems
- Expand functionality and protect your investment with optional modular telephony interface cards
- Multiple deployment options and maximum performance using flexible microphone, talker and loudspeaker placements with breakthrough feedback elimination

Personal Desktop Communications



Polycom® VVX® Business Media Phones

An award winning family of video-ready business media phones that delivers a high quality audio and video communications experience for busy professionals.

- High-definition voice and video solutions designed for organizations and businesses of all sizes and budgets
- Designed for the multitasking needs and shifting schedules of busy managers and knowledge workers
- A simple and intuitive user interface that reduces training and ongoing IT support costs
- Broad interoperability with leading hosted and premises-based IP PBX and SIP or H.323 video systems. Now qualified on Microsoft Lync!
- Simple to deploy, manage and maintain throughout their lifecycles
- Easily customize with APIs for third-party applications in horizontal and vertical markets



Polycom® SoundPoint® IP Desktop Phones

Comprehensive line of reliable IP desktop phones designed to make voice communications effective and productive for businesses of all sizes.

- Unrivaled voice quality for the richest desktop audio experiences with Polycom HD Voice technology
- Comprehensive product portfolio from basic entry level models to fully-featured multi-line devices
- Reliable devices designed for use in all business environments
- Leverage existing VoIP investment through interoperability with the industry's broadest array of SIP call platforms
- Simple to operate and maintain with industry's most robust SIP software and refined provisioning system

Polycom Products for Microsoft

Polycom Products for Microsoft®



Microsoft® Lync® Phones and Conference Phones

Polycom has a market leading 40+ voice, video and content sharing solutions that work in a Microsoft Lync environment. These endpoints provide the most unified, intuitive, collaboration experience through enhanced Lync features including presence, plug-and-play ease of use and the most consistent UC experience from the desktop to conference room.

- Connect anytime, anywhere with the broadest portfolio of devices specifically optimized for use with Microsoft® Lync®
- Increase productivity and efficiency by combining all the features of Lync with Polycom's industry-leading HD technology
- Maximize return on investment by leveraging your existing Microsoft Lync infrastructure servers, and gateways
- Reduce total cost of ownership through native integration providing plug-and-play functionality for easy deployment

Microsoft® Lync® Interoperable Video Solutions

Polycom offers market leading video collaboration solutions that are natively interoperable with Microsoft Lync

- Polycom RealPresence Platform and its Polycom® RealConnect™ for Microsoft® Lync® experience to preserve native client experience and workflow of connected endpoints
- Extend Lync into conference room environments—from huddle rooms to immersive telepresence suite
- Leverage existing video investment by connecting heterogeneous networks and endpoints for full voice, video, and content collaboration



Microsoft® Lync® Optimized Video Solutions

Lync Optimized Video Solutions

- Ultimate ease of use with native Lync user interface and features
- From plug-and-play USB conferencing device to full Lync Room System solutions
- Drive remote video collaboration through 360 degree camera and multi-way annotation
- Available in on-premises as well as hosted Lync environments



Polycom Services

Polycom and Partner services bring your organization's needs to the forefront and ensure the creation, delivery and ongoing success of collaboration solutions that solve business problems faster and in innovative ways.

Polycom Professional Services

Polycom® Planning and Design Services



Envisioning, Network Readiness, and Solution Design Services ensure your organization gets the most impact and value from video collaboration.

- Develop a collaboration solution for your specific environment that will meet and exceed your business objectives
- Leverage Polycom expertise to support in-house technical resources who may not be expert in video requirements
- Proactively ready your IT infrastructure for high quality video and the best possible user experience

Polycom® Deployment Services



Implementation and Integration Services speed solution time to readiness and increase solution impact by using industry leading knowledge and experience to expertly deliver on the promise of video collaboration.

- Minimize deployment costs by using a team of experts and proven implementation methodologies
- Expedite return on investment with faster, more efficient deployment services and system optimization
- Avoid common pitfalls through careful definition of project scope and thorough project planning

Polycom® Customer Care Support Services



Polycom Premier, Advantage and Elite support services provide flexible customer care options that range from standard technical support to proactive services designed to increase solution value and adoption.

- Select from a comprehensive range of support options to protect your investment, maximize ROI and assure peace of mind
- Keep up-to-date with the latest capabilities and improve system availability with continual software enhancement
- Receive the level of support you need with personalized options to meet your unique business requirements

Polycom® Operation and Optimization Services



Management and Monitoring, Analytics and Adoption Services continue to increase the value of your video solution and unlock new potential for your organization and your users.

- Ensure video remains aligned to strategic initiatives and that end users are maximizing the use of technology
- Get the right information and assistance to track and manage user experience, utilization, capacity and call quality
- Augment your team with additional services to manage or monitor the ongoing operations of your video network

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Collaborative Financing

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About Polycom

Polycom helps organizations unleash the power of human collaboration. More than 400,000 companies and institutions worldwide defy distance with video, voice and content solutions from Polycom. Polycom and its global partner ecosystem provide flexible collaboration solutions for any environment that deliver the best user experience and unmatched investment protection.

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