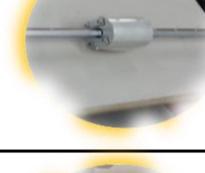
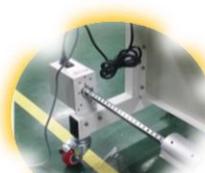


# FREESIA-63C MARKETING CHECK LIST (1)

Questions for Freesia-63C features

LAMI CORPORATION INC.

No	Features (FREESIA-63C)	Photo	Yes	No	Remark
1	<b>Q)Can you check current operation ?</b> (You can check operation of speed, pressure, emergency switch, reverse function and laminating meter you did with Freesia-63C)				
2	<b>Q)The roller can be operated electrically ?</b> (You don't need to operate main roller by manual, Freesia-63C improve efficiency of work)				
3	<b>Q)Is it Crowned Roller ?</b> (It can be not good quality laminating because there is possibility to have gap between center of rollers when you use straight roller)				
4	<b>Q)Do you have front idel roller ?</b> (Freesia-63C realize stable feeding of media by adopting front idel roller)				
5	<b>Q)Do you have transparent safety cover ?</b> (Freesia-63C consider safety of operator and efficient laminating by adopting transparent cover)				
6	<b>Q)Do you have Iron shaft &amp; Silicone paper core holder ?</b> (Freesia-63 does not have plastic shaft so you can use it semi-permanently and increase durability by adopting silicone paper core holder.				
7	<b>Q)Can you check exact seperation point of release liner ?</b> (To find exact realease liner seperation point is very important for high quality laminating)				
8	<b>Q)Do you have convenience tension controller ?</b> (Freesia-63C can control tenstion easily by adopting convenience tension controller)				
9	<b>Q)Do you have functional stand ?</b> (Freesia-63C can save working space by adopting two shaft holder on the stand)				
10	<b>Q)Do you have functional re-winding device ?</b> (It is operated by sperated torque motor and has winding, un-winding, pause function.				

**FREEISIA-63C MARKETING CHECK LIST (2)**

FQA

LAMI CORPORATION INC.

No	Questions	Answers
1	Q) Freesia-63C does not have heat assistance so, I think laminating quality is not good. Isn't it ?	A) The most important thing of "cold laminator" is control of pressure not heater. That is why it is called Cold Laminator. (Freesia-63C can control micro pressure control). There are many kind of laminating films. Specially, in case of cold laminating film, the most famous thing is PVC film for indoor and outdoor. PVC film is weak for heat so It can be melted under high temperature.
2	Q) However, other machines from other company have heater. Please let me know what is advantage and disadvantage of heater.	A) Low-cost chinese made cold laminating film have low quality adhesive. In case of it, silvering can be occurred. But it will be disappeared naturally in 1 day after under room temperature. The operation cost (power and maintenance) is occurred when you use heater.
3	Q) There are a lot of silver dots after laminating. I think laminating processing is not good. Isn't it ?	A) In case of cold laminating, silvering (Silver dots) is natural thing. Because the adhesive spread out randomly and amount of adhesive is different when there is laminating pressure. It will be disappeared naturally in 1 day after under room temperature.
4	Q) Freesia-63C maximum thickness is 8mm. Maximum thickness is low comparing to other machines. Please let me know why Freesia-63C maximum thickness is just 8mm ?	A) Freesia-63C set the thickness of actual foam board. There is 5mm thickness foam board but we usually use maximum 10mm foam board for laminating. Freesia-63C set -2mm pressure setting for foam board laminating. (You need set 8mm pressure setting for 10mm foam board laminating) There is possibility of roller damage when you laminate thick and hard material.
5	Q) There is some problem of roller pressure and I can find wrinkling after laminating. Please let me know the solution how to solve it.	A) Freesia-63C can find exact roller pressure by controlling 4 PCS of pressure spring which are located at left and right side. Moreover, you can control twisted roller position so you can use it for long time. In case of low-cost chinese machine can control only roller up & down and it is operated only by crank so It is very difficult to fix it. Freesia-63C record the test result before shipping out it from factory so we can give you the instruction as soon as possible.
6	Q) Please let me know the reason why Freesia-63C is higher price comparing to other Chinese machines.	A) As we mentioned above, Freesia-63C has a lot of function for operation convenience. Freesia-63C realize stable power by adoping noise filter and 2pcs of power supply and release liner shaft is operated by chain which connected to main motor so you can realize stable laminating. Fresh man can learn operation of Freesia-63C with LCD panel which indicated current operation situation. As considering these function, Freesia-63 cost is not higher than other machines.

**FREEISIA-63C MARKETING CHECK LIST (3)**  
(FLOW CHART)

LAMI CORPORATION INC.

