



*Accelerate The Future, Today*

Company Profile







# Vision

Accelerate the future, today

# Mission

Building a future-proof ecosystem of solutions that propels traditional industries forward

# Contents

Vision & Mission	02
About Us	03
Our Journey	04
Our Footprints	05
Our Customers	06
Our Verticals	07
Agriculture	08
Industrial	11
Services	12
Retail	13
Academy	14
Consumer	15

# About Us

10,000+

Units of industrial and agriculture drones sold

800,000+

Total area (Ha) of data captured and processed for industrial analysis

100,000+

Total area (Ha) sprayed with our point-to-point precision spraying drone

1st Tier

Sole distributor for DJI Enterprise & distributor of other industry leading brands across Southeast Asia

2,000+

Certified drone operators trained in our academy

10+

3S (sales, services, spare parts) centres in Southeast Asia

# Our Journey

**Poladrone was founded** by a team of aerospace and data engineers



Launched **POLA-V15** – Poladrone's first agriculture drone

Founded **Drone Academy Asia**



Expanded to **Thailand**

Launched **Oryctes** – point-to-point spraying drone designed for the oil palm industry



**Raised largest seed round funding in Malaysia** led by Wavemaker Partners

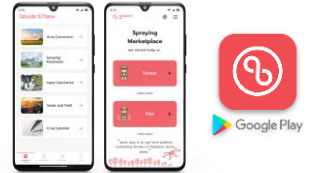
**First in Malaysia** to be recognized as **Remote Pilot Training Organization (RPTO)** by Civil Aviation Authority of Malaysia (CAAM)



**Rebranded** from Poladrone to **Aonic** as part of our commitment in providing our clients and customer base with a **holistic ecosystem beyond our core drone capabilities**



**Launched Aonic App** to provide more value to the drone ecosystem starting with our smallholder customers



2016

2017

2018

2019

2020

2021

2022

2023

**dji** ENTERPRISE



Authorized as **Tier 1 distributor for DJI Enterprise** & other industry leading brands

**Airmap**

Launched **Airmap** – an advanced industrial mapping software for aerial analysis & industry digitalization



Launched first **3S** (sales, service, & spare parts) **centre** and **Mist Drone** – blanket spraying drone for open field crops



**AONIC** Flex

Launched **AonicFlex** (prev. PoladroneFlex) – First easy payment programme for agridrones

Authorised as the 1<sup>st</sup> DJI Enterprise Service Centre across SEA

**dji** ENTERPRISE

Expanded to **Vietnam**

Awarded **sole distributorship rights for DJI enterprise** products across Malaysia



**Moved office** for a bigger warehouse space and to consolidate workforce



# Our Footprints

We have expanded our wings across the region to:

- Better serve our end-users outside of urban areas
- Provide after-sales maintenance & support
- Accelerate technology adoption



## MALAYSIA



Subang, Selangor (HQ)



Alor Setar, Kedah



Kluang, Johor



Teluk Intan, Perak



Kangar, Perlis



Kerian, Perak



Sandakan, Sabah



Tanjung Karang, Selangor



## VIETNAM



Ho Chi Minh



Mekong Delta



## THAILAND



Bangkok



Phitsanulok



Khon Kaen



Chai Nat

# Our Customers

We are trusted by clients across industries with our quality products and services

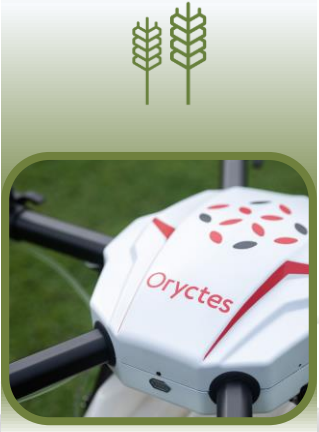
## Plantations



## Industrial



# Our Verticals



## Agriculture

Our team develops drone and software solutions made to tackle the localized needs of our customers



## Industrial

We offer a range of industrial products and solutions from renowned global partners



## Services

Our drone experts handle full-scale operations from flight planning to result delivery



## Retail

Our drones and spare parts can be purchased from eCommerce platforms, Aonic's own Web store, as well as physical service centres



## Academy

Drone Academy Asia – Malaysia's #1 Civil Aviation Authority of Malaysia (CAAM) approved Remote Pilot Training Organization (RPTO)



## Consumer

Expanding our product range beyond drones to serve the consumer segment in every intelligent way

# Agriculture | Oryctes

Oryctes is the first high accuracy point-to-point agriculture spraying drone created specifically for oil palm as a proven solution against damaging pests such as Rhinoceros beetles



**Point-to-Point  
Spraying**



**RTK  
Positioning**



**16 Liters  
Tank**



**Coverage of  
16 Ha/day**



***Point-to-Point Spraying***

Function : Point-to-Point Spraying  
Flight Time : up to 15 minutes  
Operating Speed : 3 m/s  
Flow Rate : 6 L/min (max)  
Tank Size : 16L  
Sensor : Obstacle Avoidance  
GNSS : RTK



# Agriculture |

Mist Drone is a blanket spraying drone for paddy, farmland and open field crops, aimed at delivering faster, easier and safer crop spraying for workers and the environment



**Blanket  
Spraying**



**Adjustable  
Nozzles**



**16 or 20 Liters  
Tank**



**Coverage of  
24 Ha/day**



**Mist Pro**



**Mist Max**

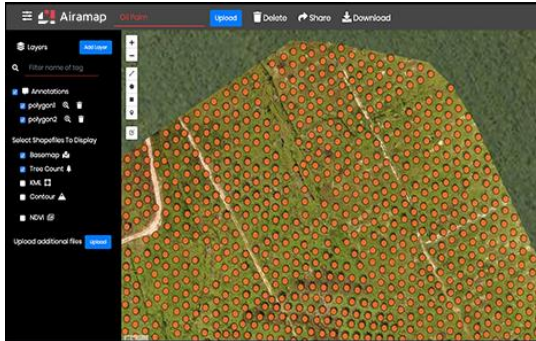


**Blanket Spraying**

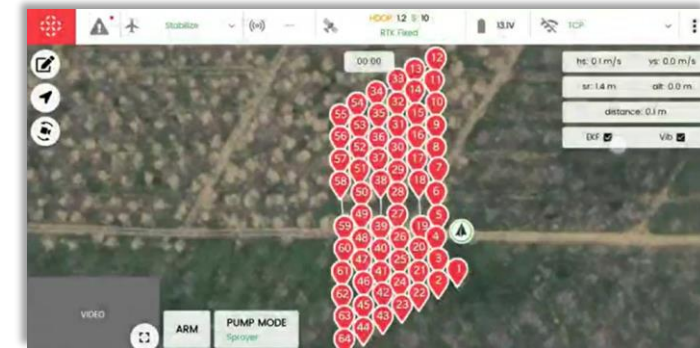
Function : Blanket Spraying  
Flight Time : up to 10 minutes  
Operating Speed : 5 m/s  
Flow Rate : 4 L/min (max)  
Tank Size : 16L / 20L  
Sensor : Obstacle Avoidance  
GNSS : GPS

# Agriculture | Software

We have developed advanced algorithms to collect, analyze, and manage your data efficiently



An advanced aerial mapping analytics software equipped with artificial intelligence (AI) data processing engine. Used in industrial applications for on-site situation monitoring and accurate data-driven decision making



A purpose-built Android-based companion app for the Oryctes Point-to-Point spraying drone which allows pilots to track live drone locations and all essential telemetry data, plus a live video stream of the drone, sent to the remote controller

# Industrial

We carry the latest range of DJI Enterprise drones, payloads, sensors, receivers, and software for mapping, asset inspections, surveillance and crop monitoring, along with strong after-sales support for DJI Enterprise products

## Drones & Accessories

**dji** ENTERPRISE



Matrice 30 Series



Matrice 350 RTK



Mavic 3 Enterprise



Mavic 3 Thermal



Zenmuse Series  
UAV load gimbal camera

## Ecosystem Brands

EMLID QYSEA 成至智能

MicaSense **dji** ENTERPRISE



Emlid  
RTK receivers



Emlid  
GNSS module



QYSEA  
Underwater drones



CZI CYTOP  
Spotlight & Speaker

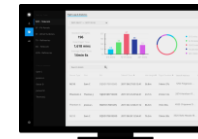


MicaSense  
RedEdge MX



DJI Enterprise  
UAV based laser

## Software



DJI FlightHub 2



Pix4D



Agisoft Metashape

## Service Centre



1<sup>st</sup> Authorized DJI Enterprise Service Centre in Malaysia, providing all DJI Enterprise product users with strong after-sales services



# Services

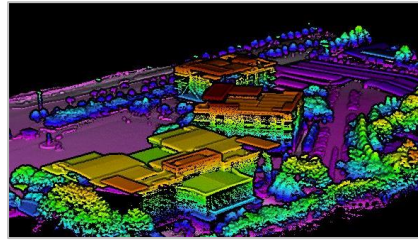
We offer all-in-one drone services to streamline industrial workflows, simplify manual processes, and automate high risk tasks to address and accommodate the needs of diverse industry sectors



## Agriculture

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Our drone experts handle the planning, flying, processing and data analysis for actionable insights. We also offer automation of spraying workflows



## Survey & Mapping

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RTK drones capture full topographic data and can create survey-grade terrain models and analysis faster than ground surveying (orthomosaic, point cloud, DTM, DSM, contour lines, etc)



## Construction

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Drones are simplifying difficult and dangerous tasks such as job site monitoring, building inspections, and stock-pile measurement while reducing hazard risks to personnel



## Infrastructure

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Our range of drones can be used in many sectors to automate routine inspections of important infrastructure assets and enable real-time analysis of equipment health



## Surveillance

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Drones have provided security forces with new tools and enable fast and critically important response during emergencies, such as during search-and-rescue missions

# Retail

We enable prospective customers and clients to purchase drones and spare parts from multiple eCommerce platforms, as well as through our brick-and-mortar service centres in various agricultural towns

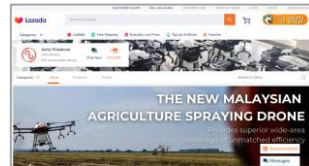
## eCommerce



Aonic Webstore



Shopee



Lazada

## Agriculture Drone Parts

Available at both eCommerce & Service Centres, we offer a wide variety of agriculture drone parts to support our customers in their time-critical crop protection activities



Air Frame Parts



Nozzles



Water Pump



Battery Charger



Propulsion System



Pneumatic Fittings



Spraying Boom



Battery Pack

## Service Centres



Drone Maintenance



1-to-1 Sales Consultations



Spare Parts Sales & Services

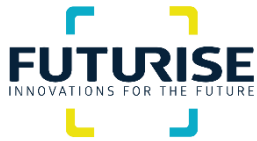


Drone Demo Sessions



# Academy

## Affiliations



- Malaysia's 1st Remote Pilot Training Organization (RPTO) approved by Civil Aviation Authority of Malaysia (CAAM)
- A comprehensive drone curriculum that includes in-person and scenario-based training
- State-of-the art spacious training facilities at Cyberjaya Innovation Hub
- World class training software such as DJI enterprise flight simulator available

## Certifications Available



- Remote Pilot Certificate of Competency-BASIC (RCoC-B)
- Remote Pilot Certificate of Competency (RCoC-Module 2 Agriculture)
- Aerial Mapping and Surveying (Intermediate)
- Precise Aerial Mapping (Advanced)
- DJI Enterprise Equipment Training



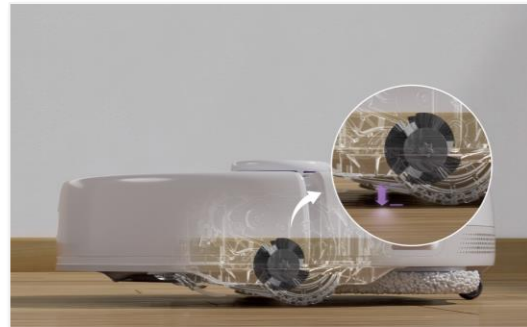
# Consumer

Our products empower consumers with highly intelligent hardware, paired with robust software, to revolutionise the way we interact with technology

## NARWAL

### Redefining cleaning with Narwal Freo.

*Experience the revolution in auto-cleaning with Dirtsense Ultra Clean technology, Smart Swing for hard-to-reach areas, and intelligent cleaning.*



SMART SWING

INTELLIGENT HEAT DRYING

MOPS SELF CLEANING

FLOORING IDENTIFICATION

AUTO-FEED FLOOR CLEANER

ACRUATE-ROUTE

SUPER LOW NOISE

LCD DISPLAY STATION

V-SHAPED SIDE BRUSHES

EXTRA-LARGE DUST BINS

STRIDE OVER OBSTACLE

EXTRA-LARGE WATER TANKS



**+ Get in touch**

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