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WELCOME

Great things in business
are never done by one
person. They're done by a
team of people.

INTRODUCTION

KENWISE Sdn. Bhd. is a Malaysia-based company that was established in November 2011 and formed by a group of highly specialised, competent and dynamic professionals in the Air-Conditioning and Mechanical Ventilation (ACMV) industry.

KENWISE, with its administrative HQ in 8trium Bandar Sri Damansara, fundamentally base its key business and project operation at 5S Centre in Shah Alam Sekitar 26. Their strength and expertise in integrating & optimizing various types of design perspectives and criteria in all categories of ACMV systems provides market and valued customers with solid business solutions to achieve common and mutual business goals and a peace of mind by providing convincing and practical integrated solutions.

5S Centre provides 5 key services, i.e., Showroom, Sales, Servicing, Spare parts and Seminar. This shall pave an effective and integrated business way to reach out all our valued customers and enhance our high-quality services to them.

OUR COMPANY

FOUNDED

2011



Our Vision & Mission

KENWISE's branding is truly recognized as a trusted and reliable upfront quality assurance in providing ACMV TOTAL SOLUTION which embraces comprehensively the entire products and service spectrum and consistently meet the end users' needs and expectations.

KENWISE continuously and systematically grows at consistent and sustainable annual rates towards the ultimate goal of corporatization.

KENWISE corporate image is practically and persistently aligned with our noble sense of social responsibility (CSR) to look after the welfare of various layers embraced in our social structure... towards our noble objective -"Life's Wise"

CORPORATE INFORMATION

Company Registered Name :	KENWISE SDN. BHD.
Company Registration Number :	966568-D
Date of Incorporated :	2nd November 2011
Paid-up Capital :	RM 1,000,000
Banker :	United Oversea Bank (UOB)/Maybank/OCBC/RHB

Addresses

HQ :	T2-19-08, 8Trium Office Tower, Jalan Cempaka SD 12/5, 47300 to 5200, Bandar Sri Damansara, Kuala Lumpur
email & fax – email:	kenwise2019@gmail.com
Tel:	+03-6263 1951

5S Centre :	No. 39, Jalan Serendah 26/41, Sekitar 26 Seksyen 26, 40400 Shah Alam, Selangor Darul Ehsan
Tel:	+03-5888 5512

Company Certificate	GRED	KATEGORI	PENGGHUSUSAN
CIDB :	G7	B	B04
	G7	CE	CE21
	G7	ME	M01 M04 M10 M15

Board of Directors

Managing & Project Director :	Bryan Koh
Operational Director :	Koh Yoke Lin
email:	bryan.kenwise@gmail.com



● MANAGING DIRECTOR'S STATEMENT



MR. BRYAN KOH

2012 – Present :
KENWISE Sdn. Bhd
(FOUNDER AND MANAGING DIRECTOR)

2009 – 2011 :
Smartech
(FOUNDER AND CEO)

1995 – 2008 :
Dunham-Bush
(GENERAL MANAGER)

Bryan Koh graduated from University Malaya (UM) with a Bachelor Of Science (Hons) Degree in 1994. He then continued to pursue higher academic qualifications to obtain a Master's Degree in Technology Management (APESMA) from Australia in 1998.

MD's Message

Started conservatively with integrative approaches, riding tremendously challenging immense waves of CHANGES caused by market volatilities and intense competitive pressures. KENWISEly manoeuvred the balance of the company to break through crucial founding projects and from there, KENWISE built up an important market base and continued credible reputations earned from prior dedicated 'life-long' career in the air conditioning business. Notwithstanding all the CHANGES in the market, KENWISE always believes in integrity and innovation in total business solutions based on the universal law of counterbalancing. A consistent and integrative mindset provides customers single sourced responsibilities. Initiating green designs, effectively engineered features and criteria, optimisations of engineering resources in implementation works, certified testing & commissioning and reliable after-sales service backup supports become a standard business policy to ensure customers' peace of mind and utmost satisfaction.



From Dunham-Bush to KENWISE Sdn. Bhd.

In 1995, he started his career with Dunham-Bush as a System and Application Engineer. Two years later, he was promoted to Senior System and Application Engineer. He was further promoted to System and Application Manager in the year 2000. In 2002, he was promoted to Deputy General manager of Sales and Marketing for Dunham Bush Sales and Services Sdn. Bhd. Subsequently, in 2005 he was promoted to assume the General Manager of Sale and Marketing due to his excellent performance until 2009.

During his employment with Dunham-Bush he was assigned to carry out the technology to transfer Ice Thermal Energy Storage (TES) from the United States of America (USA) in 1996. He managed to secure and commission some TES projects. His diverse scope of responsibilities covered the managing sales force, designing, project management and supervision, service operation and maintenance of various Installed systems in the market.

After intensive training and research in the USA, he returned to Malaysia and became a prominent TES specialist in the market.



Involvement with the Professional Bodies



He actively engaged with the professional bodies in Malaysia such as the American Society of Heating, Refrigerating and Air-Conditioning Engineers (ASHRAE) Malaysia, Institution of Engineers Malaysia (IEM), Malaysian Air-Conditioning & Refrigeration Association (MACRA), Association of Consulting Engineers Malaysia (ACEM), Master Builders Association Malaysia. He was the president of MACRA from 2006 to 2007 where he conducted technical seminars & intensive training courses and was a frequent speaker in technical seminars about TES whose audience is consulting engineers, architects, contractors and even university students in the USA, China, India, Mexico, Philippines and Singapore. Market recognition for his technical capabilities was evident from the regular invitations from well-recognised professional bodies such as ASHRAE.

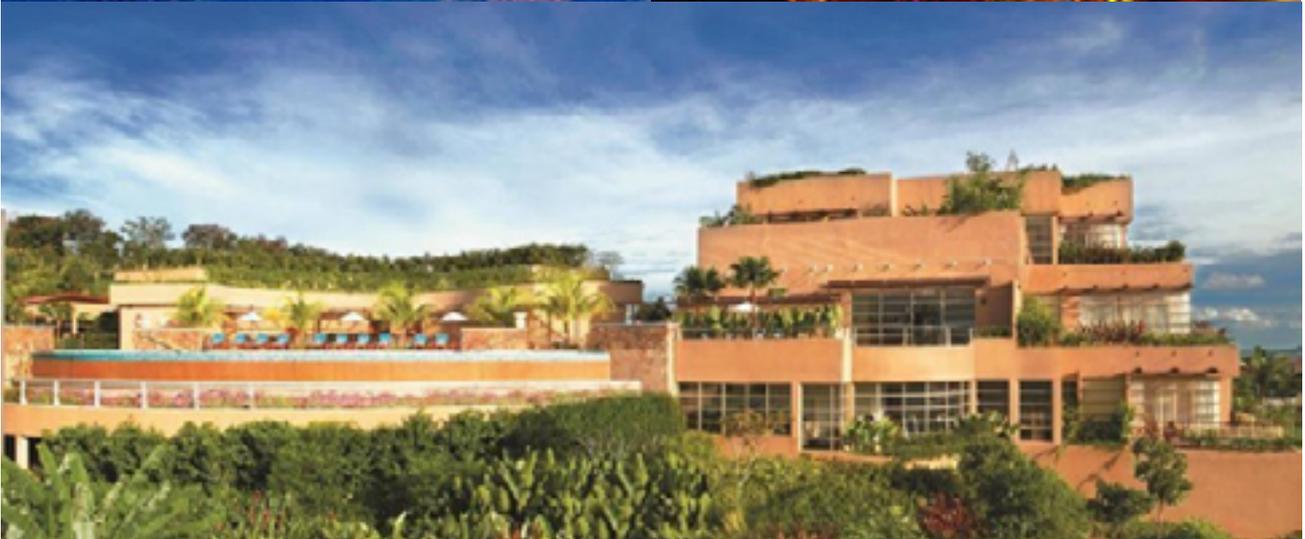
In 2008, he was one of the crucial founders of smartech was involved in planning and starting a new air conditioning business with other partners in Smartech and subsequently assumed the position of CEO of Smartech Sales and Services Sdn. Bhd in 2009. Within 2 years, he managed to secure two very reputable projects, namely RAPID MRT underground stations and IOI Puchong PFCC. On top of that, he managed to open market eyes to smartech when he helped Smartech in securing several markets high proved and green-certified projects such as Intermark, Setia City Mall, Desa Park City Hospital etc.

Malaysia

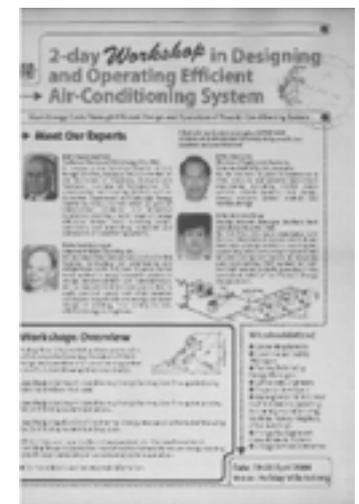
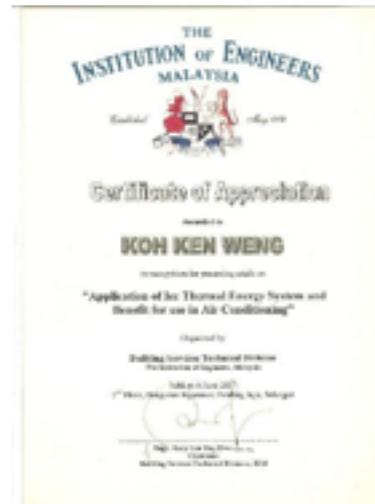
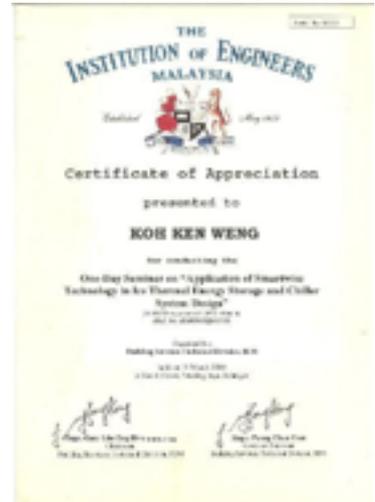
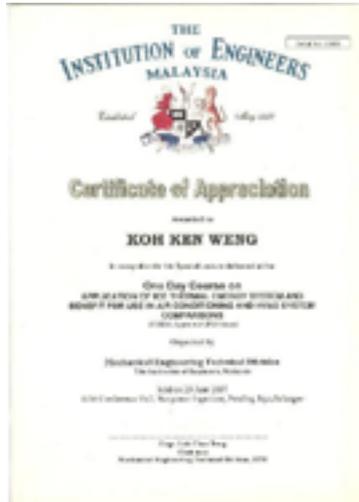
- Taman Ilmu University, Terengganu
- Marriott Hotel, Putrajaya
- Pulse Grande Hotel (Formerly known as Putrajaya Shangri-La Hotel), Putrajaya
- UiTM Engineering Complex, Shah Alam
- UPM, Serdang
- UniKL British Malaysia Institute, Selangor

International

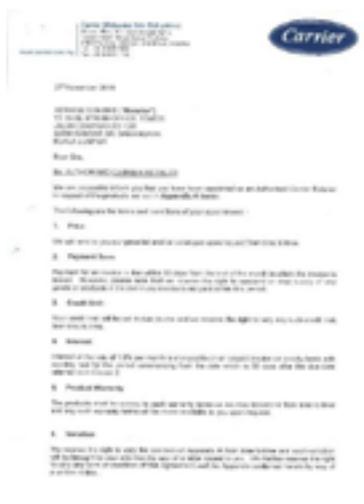
- North Triangle Commercial Centre, Philippines
- Greenbelt Shopping Complex, Philippines
- Malabon Citisquare, Philippines
- Serendra Mall, Philippines
- Sear Hospital, Mexico
- Jamuna Future Park Shopping Complex, Bangladesh



DIRECTOR'S CREDENTIALS



CREDIT FACILITIES OF THE COMPANY



Panasonic

Malaysia (M) Sdn Bhd
 100, Jalan Sultan Ismail
 50000 Kuala Lumpur
 Tel: 603-2073-3000
 Fax: 603-2073-3001
 Email: info@panasonic.com.my

27 April 2019
 To: Mr. Ken Weng
 Kenwise Sdn Bhd

Dear Sir,

We are pleased to inform you that your company has been selected as a supplier for the supply of **LED Downlight** for the **Kenwise Sdn Bhd** project.

Please refer to the attached quotation for details of the items and the terms and conditions of the supply.

We are pleased to have you as a supplier for the supply of **LED Downlight** for the **Kenwise Sdn Bhd** project.

Thank you.

Yours faithfully,

 Mr. Ken Weng
 Kenwise Sdn Bhd

Industri Bersejarah Kelantan
 100, Jalan Sultan Ismail
 50000 Kuala Lumpur
 Tel: 603-2073-3000
 Fax: 603-2073-3001
 Email: info@panasonic.com.my

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 Kenwise Sdn Bhd



OUR SERVICES



Showroom

KENWISE SHOWROOM showcases various latest ACMV products for live viewing and demonstration.



Service and Installation

KENWISE competent workforce is capable of carrying out a comprehensive scope of supporting services including, but not limited to, Testing & Commissioning, Servicing & Maintenance, solution-based troubleshooting and energy optimization of various types of standard and sophisticated ACMV systems.



SALES

KENWISE 5S provides an effective platform for our valued customers to visit us and interact with our sales personnel to get clear and complete information about our latest products and technologies for purchasing their best-optimised products and total solutions to their utmost satisfaction.

5S

Comprehensive and systematic warehouse provides our valued customers with a complete range of spare parts that fully support our after-sales servicing needs and ensure peace of mind for our long-term customers.

SPARE PARTS



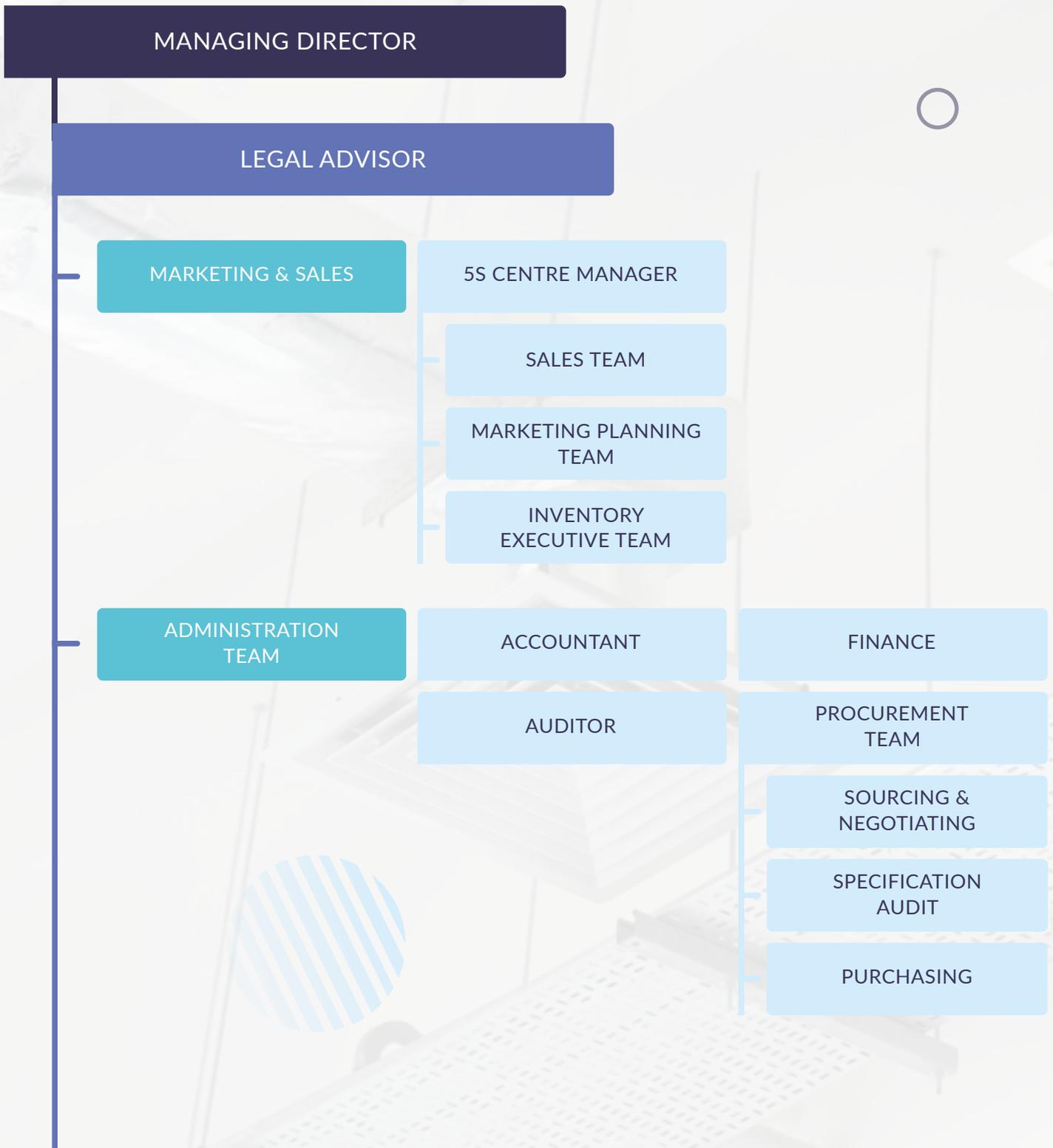
5S

5S SEMINAR ROOM serves as an effective and interactive venue for knowledge and technology exchange among many passionate stakeholders in the ACMV industry. Through face-to-face interactive communications, this noble platform generates more competent and knowledgeable people to serve the overall industry better at fair prices.

SEMINAR & TRAINING



ORGANIZATION CHART



PROJECT MANAGEMENT

PROJECT DIRECTOR

PROJECT TEAM 1

PROJECT TEAM 2

PROJECT TEAM 3

PROJECT TEAM 4

PROJECT TEAM 5

QUANTITY SURVEYING

TENDER
ADMINISTRATION TEAM

CONTRACT LEGAL
ADVISOR

SERVICE & MAINTENANCE

SERVICE TEAM 1

SERVICE TEAM 2

SERVICE TEAM 3

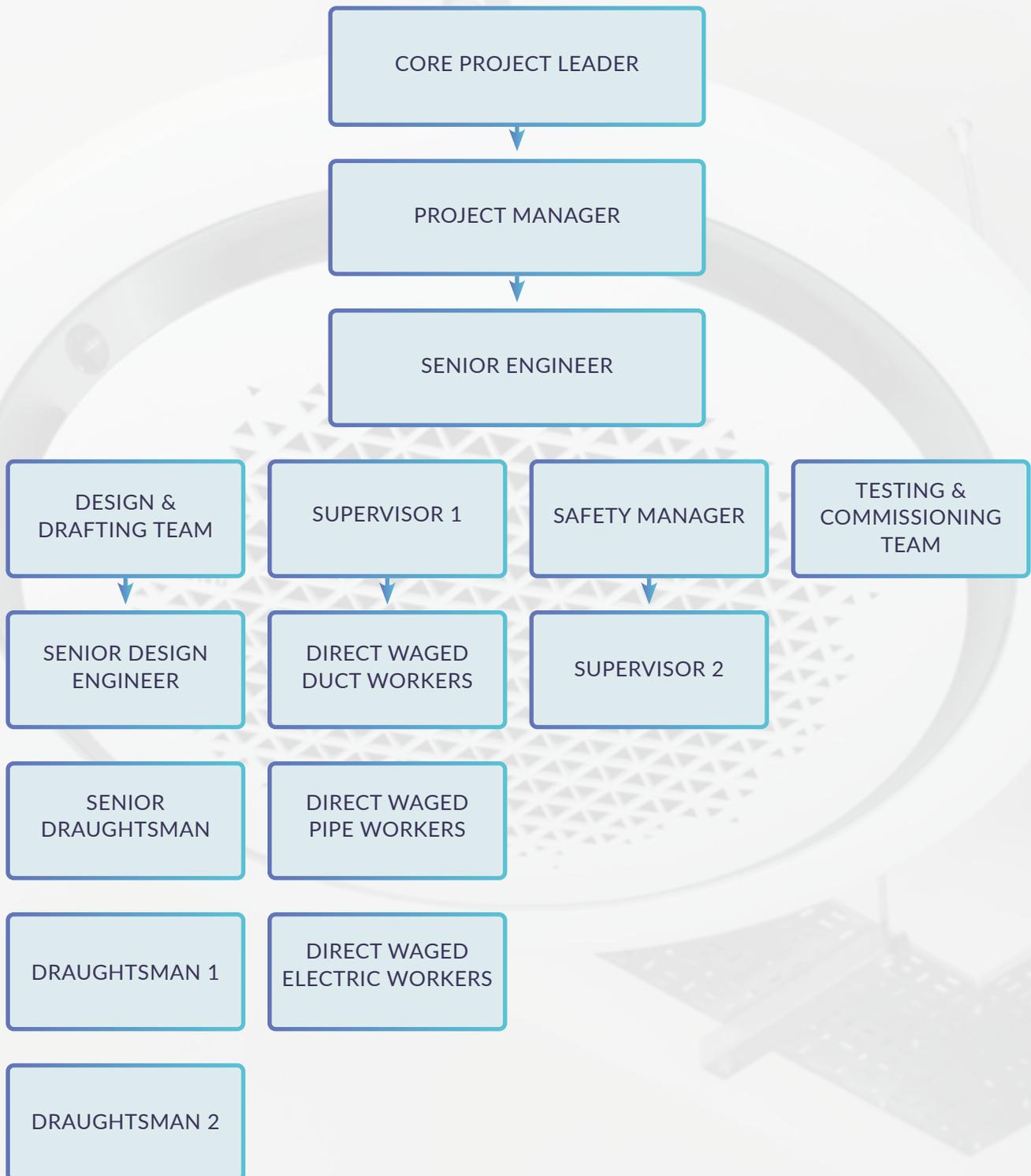
HUMAN RESOURCE

GENERAL MANAGER

PAYROLL

COUNSELLING

- PROJECT ORGANIZATION CHART



- CLIENTELE



Mercedes-Benz



● PROJECT REFERENCE

Kompleks PKNS, Shah Alam
(Shopping Mall)



KL Sentral Lot G, Kuala Lumpur
(Office Tower)



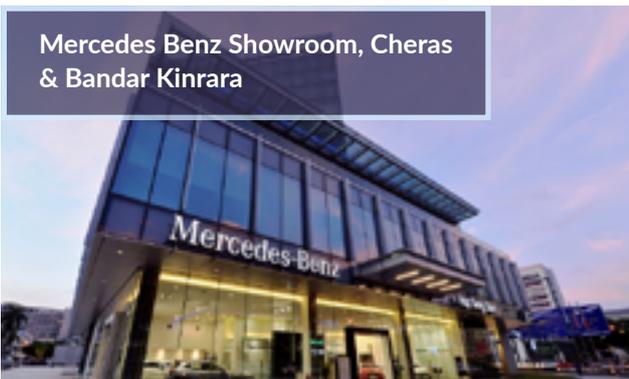
Hospital Serdang, Selangor
(Hospital)



Kuala Terengganu Specialist,
Terengganu (Hospital)



Mercedes Benz Showroom, Cheras
& Bandar Kinrara



Multimedia University (MMU),
Johor



UM Engineering Faculty



Kuantan Medical Centre



Suruhanjaya Syarikat Malaysia (SSM), Ipoh



Bukit Bintang Convention Centre (BBCC), Kuala Lumpur



Hospital Kemaman, Terengganu



Coronation Square Tower 3



MRT KLES



MRT Conley



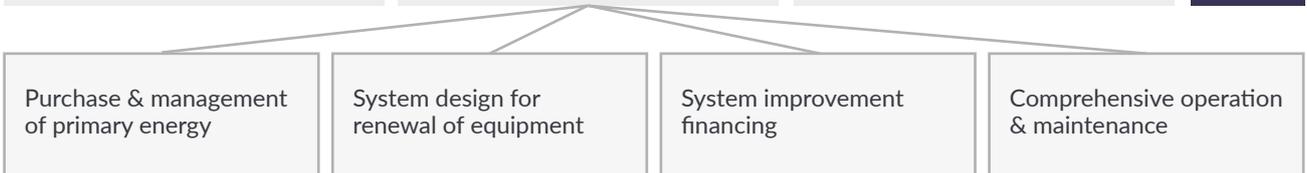
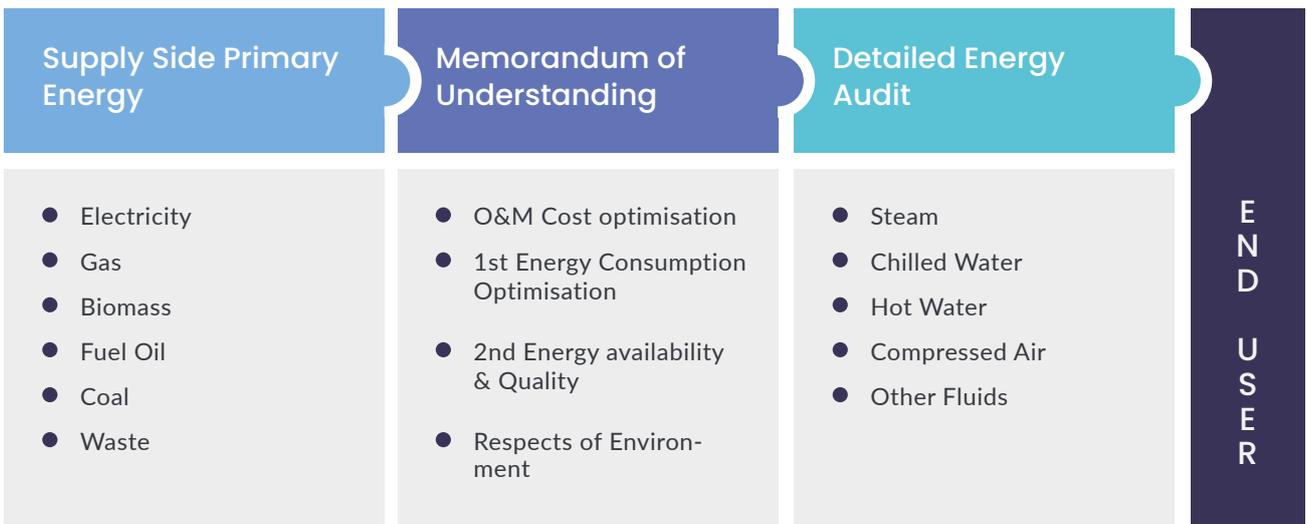
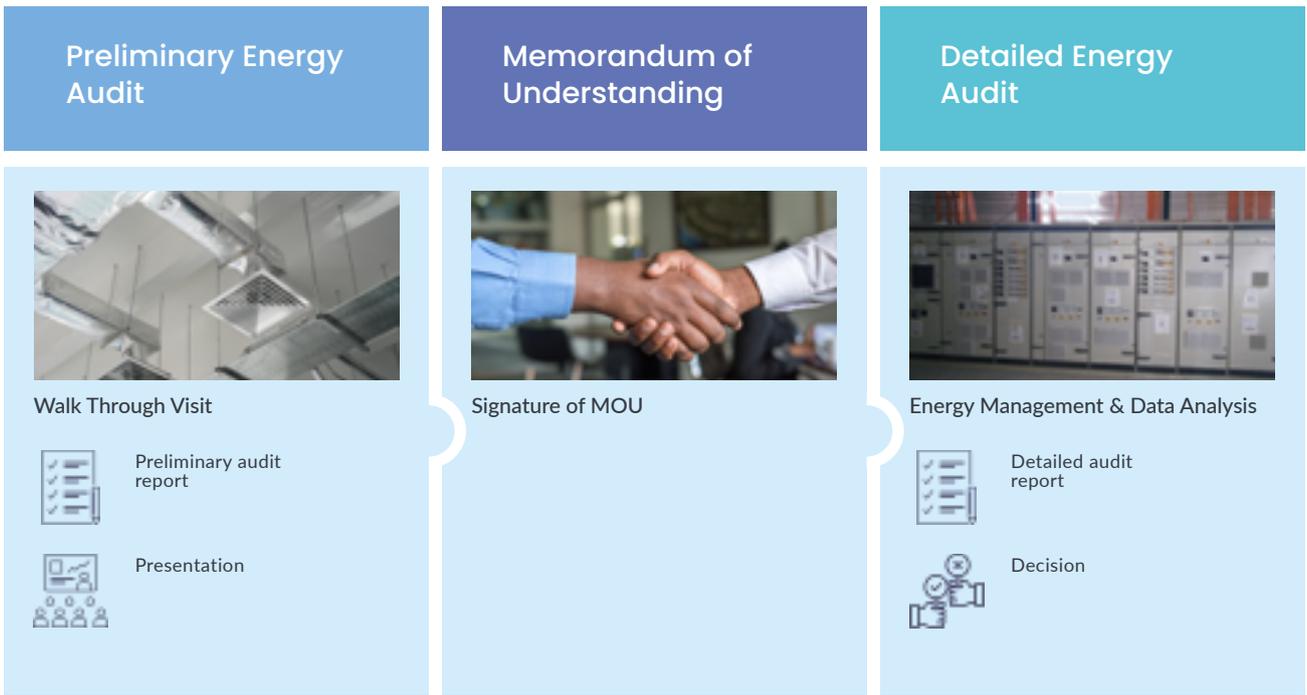
Lembaga Air Perak (LAP), Ipoh



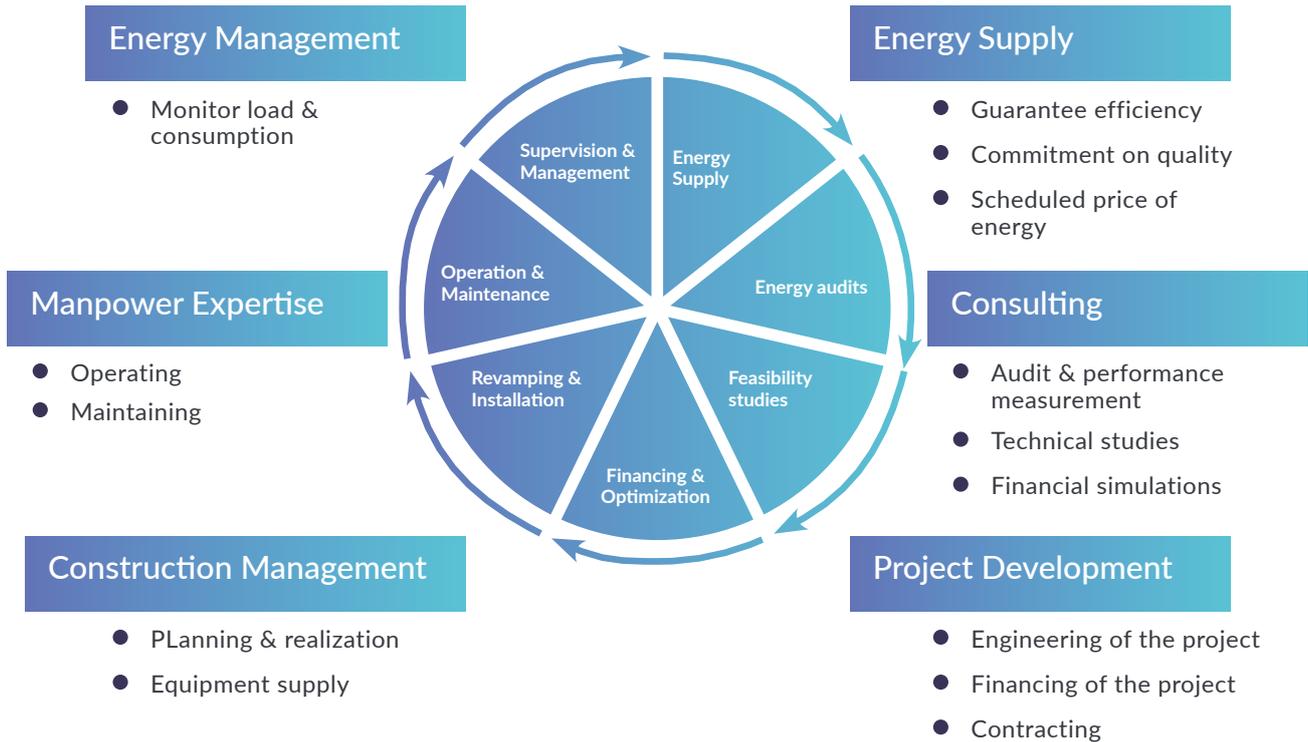
Infineon Technologies, Kulim



ENERGY EFFICIENCY PERFORMANCE CONTRACT (EEPC)

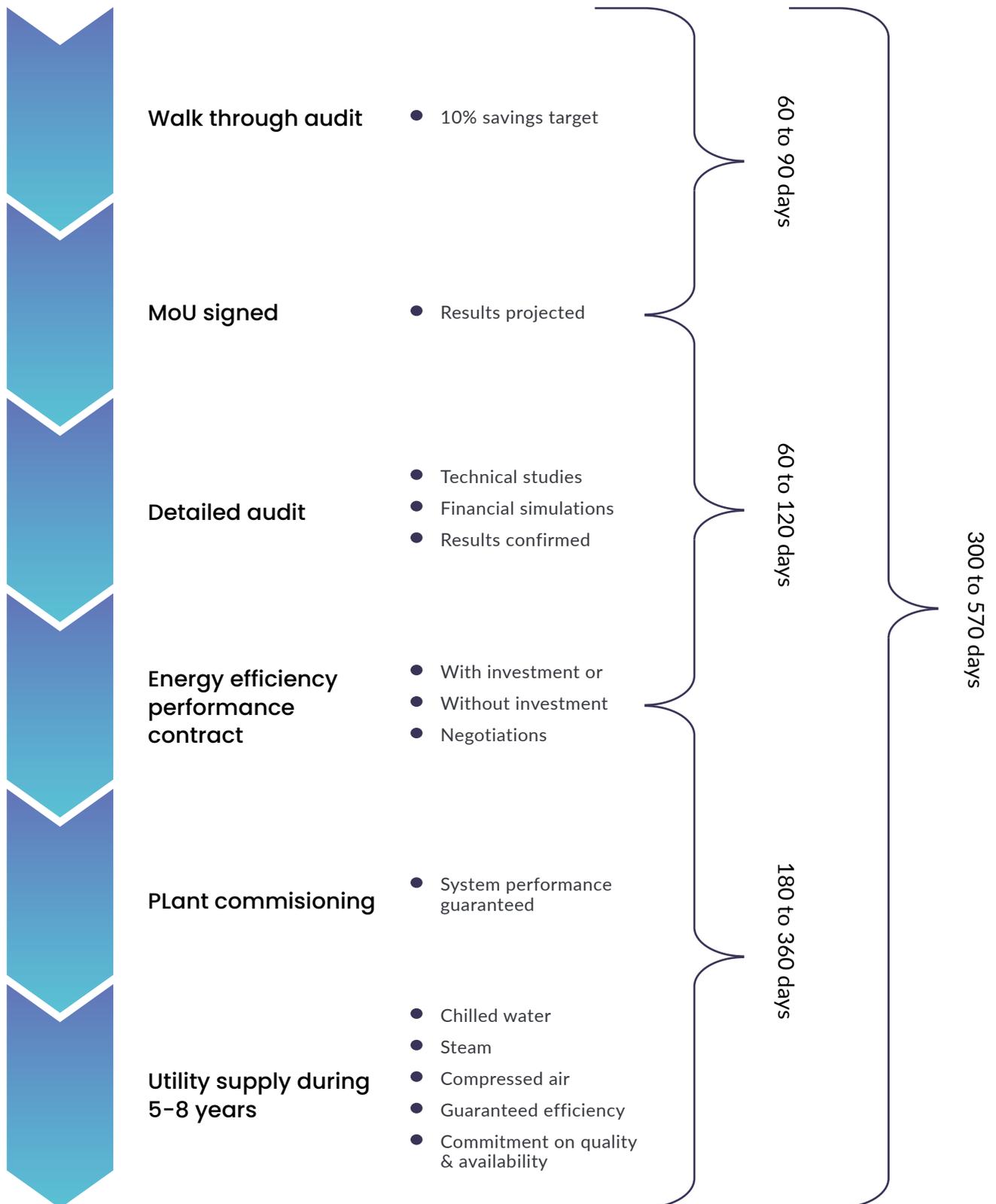


EPCC : INTEGRATED ENERGY EFFICIENCY SOLUTION VALUE CHAIN



Energy Audit	EEPC	4-10 years guarantee
Assess enrgy efficiency of the system	Improve and finance the system	Efficiency, reliability, availability
ENGIE services performs : 1. Preliminary audit 2. Detailed audit	ENGIE services designs, buildsor refurbishes, invessts in energy systems	ENGIE services owns, operates and maintains systems, supplies energy

EPCC MODEL: DEVELOPMENT & SALES CYCLE



PILLARS OF EEPCC BY

KENWISE Services distinguishes itself from other ESCOs by:

- Being Neutral about equipment brands
- Proposing Turn-key and optimised solutions (ratio investment/savings)
- Guaranteeing the efficiency of the plants and maintenance costs
- Developing a strong team of long integrated experience in the total solutions provider
- Leveraging SINGLE SOURCED RESPONSIBILITIES for negotiating in both acquisition & spare-parts cost of machines

GUARANTEES

Savings (Energy, O&M, Capex)
Cash Flow from day 1
Efficiency
Availability
Sustainability

RISK TRANSFER

Plants (Assets)
Staff
Insurance
Clients' expansion

TRANSPARENCY

Pre-agreed IRR
Sharing scheme
KPIs
Energy meters

FLEXIBILITY

Exit clauses
Assets returned
Match client's activity



T2-19-08, 8Trium
Office Tower,
Jalan Cempaka
SD 12/5, 47300
Bandar Sri Da-
mansara, Kuala
Lumpur



Call:
+603-6263 1951
Fax:
+603-6263 295



Email:
general@kenwisesb.
com



THANK YOU

www.kenwisesb.com